

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 8-K/A**

**AMENDMENT NO. 1 TO CURRENT REPORT**

**Pursuant to Section 13 or 15(d) of  
the Securities Exchange Act of 1934**

**Date of Report (Date of earliest event reported): June 20, 2006**

**A. O. Smith Corporation**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction  
of incorporation)

**1-475**  
(Commission File Number)

**39-0619790**  
(IRS Employer  
Identification No.)

**P.O. Box 245008, Milwaukee, Wisconsin 53224-9508**  
(Address of principal executive offices, including zip code)

**(414) 359-4000**  
(Registrant's telephone number)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communication pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 204.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13-e4(c) under the Exchange Act (17 CFR 240.13e-4(c))

A. O. Smith Corporation (the "Company") hereby amends Item 9.01 of the Company's Current Report on Form 8-K dated April 7, 2006, reporting the Company's acquisition of all the issued and outstanding shares of common stock of GSW Inc. ("GSW") to include the requisite historical financial statements of GSW and pro forma financial statements of the Company. The complete text of Item 9.01 as amended is as follows:

**Item 9.01. Financial Statements and Exhibits**

(a) Financial statements of businesses acquired.

Financial statements of GSW are attached hereto as Exhibits 99.1 and 99.2 and are incorporated herein by reference:

As of December 31, 2005 and 2004, and for each of the three years in the period ended December 31, 2005.

- Report of Independent Auditors
- Consolidated Balance Sheets
- Consolidated Statement of Operations and Retained Earnings
- Consolidated Statement of Cash Flows
- Notes to Consolidated Financial Statements

As of March 31, 2006 and 2005, and for each of the three month periods then ended.

- Unaudited Consolidated Interim Balance Sheets
- Unaudited Consolidated Interim Statements of Operations and Retained Earnings
- Unaudited Consolidated Interim Statements of Cash Flows
- Unaudited Notes to Consolidated Interim Financial Statements

(b) Pro Forma financial information.

Pro forma financial statements of A. O. Smith Corporation are attached hereto as Exhibit 99.3 and are incorporated herein by reference:

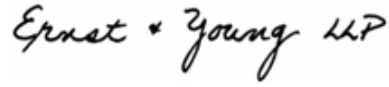
- Unaudited Pro Forma Condensed Consolidated Balance Sheet as of March 31, 2006, and related notes
- Unaudited Pro Forma Condensed Consolidated Statement of Earnings for the year ended December 31, 2005 and three months ended March 31, 2006, and related notes.

(d) Exhibits

<u>Exhibit Number</u>	<u>Exhibit Description</u>
23	Consent of Ernst & Young LLP
99.1	Financial Statements of GSW as of December 31, 2005 and 2004, and for each of the three years in the period ended December 31, 2005.
99.2	Financial Statements of GSW as of March 31, 2006 and 2005, and for each of the three month periods then ended.
99.3	Unaudited Pro Forma Financial Information.

## CONSENT OF INDEPENDENT AUDITOR

We consent to the incorporation by reference in the Registration Statements (Form S-8 Nos. 33-37878, 33-56827, 333-05799, 333-92329 and 333-92482) pertaining to the A. O. Smith Corporation 1990 Long-Term Executive Incentive Compensation Plan, the A. O. Smith Corporation Long-Term Executive Incentive Compensation Plan and the A. O. Smith Combined Executive Incentive Compensation Plan and in the related prospectuses of our report dated February 10, 2006 except as to note 18 which is as of June 13, 2006 with respect to the consolidated statements of financial position of GSW Inc. as of December 31, 2005 and 2004, and the related consolidated statements of earnings, retained earnings and cash flows for each of the years in the three-year period ended December 31, 2005, which report and comments appear in the Current Report on Form 8-K of A. O. Smith Corporation to be dated June 20, 2006.

Handwritten signature of Ernst & Young LLP in black ink.

CHARTERED ACCOUNTANTS

Kitchener, Canada  
June 14, 2006

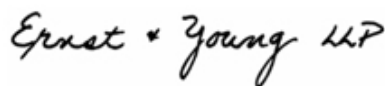
**AUDITORS' REPORT**

To the Directors of GSW Inc.

We have audited the consolidated balance sheets of GSW Inc. as at December 31, 2005 and 2004 and the consolidated statements of operations and retained earnings and cash flows for the years ended December 31, 2003, 2004 and 2005. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these consolidated financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2005 and 2004 and the results of its operations and its cash flows for the years ended December 31, 2003, 2004 and 2005 in accordance with Canadian generally accepted accounting principles.



Kitchener, Canada

February 10, 2006, except as to  
note 18 which is as of June 13, 2006

Ernst & Young LLP  
Chartered Accountants

## CONSOLIDATED BALANCE SHEETS

As at December 31 (in thousands of dollars)	2005 \$	2004 \$
<b>ASSETS</b>		
<b>Current</b>		
Cash and cash equivalents	38,090	14,528
Accounts receivable	124,957	111,583
Inventories	50,875	52,889
Prepaid expenses	2,935	4,418
Future income taxes (note 13)	2,892	2,856
<b>Total current assets</b>	<b>219,749</b>	<b>186,274</b>
Marketable securities (note 4)	58,326	42,219
Capital assets (note 5)	60,093	54,868
Future income taxes (note 13)	19,288	10,052
Total operating assets	357,456	293,413
Investment in Camco Inc. (note 6)	—	13,100
<b>Total assets</b>	<b>357,456</b>	<b>306,513</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>Current</b>		
Bank indebtedness (note 7)	21	18,391
Accounts payable and accrued liabilities	136,766	103,122
Income taxes payable	4,078	2,633
Deferred revenue	2,635	3,974
Current portion of long-term liabilities (note 8)	10,228	10,192
<b>Total current liabilities</b>	<b>153,728</b>	<b>138,312</b>
Long-term liabilities (note 8)	79,655	85,389
<b>Total liabilities</b>	<b>233,383</b>	<b>223,701</b>
<b>Commitments and contingencies (note 15)</b>		
<b>Shareholders' equity</b>		
Share capital (note 9)	2,167	2,167
Retained earnings	131,002	86,678
Cumulative translation adjustment (note 10)	(9,096)	(6,033)
<b>Total shareholders' equity</b>	<b>124,073</b>	<b>82,812</b>
<b>Total liabilities and shareholders' equity</b>	<b>357,456</b>	<b>306,513</b>

See accompanying notes.

## CONSOLIDATED STATEMENTS OF OPERATIONS AND RETAINED EARNINGS

For the years ended December 31	2005	2004	2003
(in thousands of dollars, except earnings per share)	\$	\$	\$
<b>SALES</b>	<u>625,490</u>	<u>579,296</u>	<u>507,383</u>
<b>OPERATING COSTS</b>			
Cost of sales, selling and administrative	556,952	543,865	480,040
Amortization	8,652	8,948	9,396
Interest expense	628	754	615
Interest income	(334)	(193)	(100)
	<u>565,898</u>	<u>553,374</u>	<u>489,951</u>
Income from operations before the undernoted	59,592	25,922	17,432
Unusual gain (note 12)	1,042	1,880	2,255
Gain on disposition of Camco Inc. (note 6)	986	—	—
Foreign exchange gain (loss)	(540)	766	(207)
Income before income taxes	61,080	28,568	19,480
Income taxes (expense) (note 13)	(16,072)	(10,005)	(7,392)
Net income for the year	45,008	18,563	12,088
Retained earnings, beginning of year	86,678	68,799	57,395
Dividends (note 9)	(684)	(684)	(684)
Retained earnings, end of year	<u>131,002</u>	<u>86,678</u>	<u>68,799</u>
Earnings per share (note 11)	<u>13.15</u>	<u>5.42</u>	<u>3.53</u>
Weighted average shares outstanding	<u>3,422,329</u>	<u>3,421,969</u>	<u>3,420,574</u>

See accompanying notes.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

For the years ended December 31 (in thousands of dollars)	2005 \$	2004 \$	2003 \$
<b>OPERATING ACTIVITIES</b>			
Net income for the year	45,008	18,563	12,088
Items not involving cash:			
Amortization	8,652	8,948	9,396
Insurance loss reserve	(1,035)	14,128	12,887
Future income taxes	(9,607)	(3,545)	(1,965)
Unrealized foreign exchange (gain) loss	1,108	(359)	1,671
Write-down of capital assets	418	—	—
Gain on disposition of Camco Inc.	(986)	—	—
Loss (gain) on sale of marketable securities	109	(9)	—
	<u>43,667</u>	<u>37,726</u>	<u>34,077</u>
Net change in non-cash working capital balances related to operations	21,023	(18,020)	(10,356)
Increase in long-term liabilities related to operations	(1,878)	(224)	3,565
	<u>62,812</u>	<u>19,482</u>	<u>27,286</u>
<b>INVESTING ACTIVITIES</b>			
Purchase of marketable securities	(34,859)	(37,711)	(16,043)
Proceeds on disposition of marketable securities	16,470	21,770	—
Proceeds on disposition of Camco Inc.	14,086	—	—
Purchase of capital assets	(15,652)	(14,121)	(11,572)
Proceeds on disposal of capital assets	84	285	—
	<u>(19,871)</u>	<u>(29,777)</u>	<u>(27,615)</u>
<b>FINANCING ACTIVITIES</b>			
Increase (decrease) in bank indebtedness	(18,550)	2,726	13,568
Dividends paid	(684)	(684)	(684)
Issuance of share capital	—	28	25
	<u>(19,234)</u>	<u>2,070</u>	<u>12,909</u>
<b>Effect of foreign currency translation on cash and cash equivalents</b>	<u>(145)</u>	<u>(456)</u>	<u>(1,753)</u>
<b>Net cash provided (applied) during year</b>	<u>23,562</u>	<u>(8,681)</u>	<u>10,827</u>
Cash and cash equivalents, beginning of year	<u>14,528</u>	<u>23,209</u>	<u>12,382</u>
<b>Cash and cash equivalents, end of year</b>	<u><u>38,090</u></u>	<u><u>14,528</u></u>	<u><u>23,209</u></u>

See accompanying notes.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years ended December 31, 2005, 2004 and 2003  
 (in thousands of dollars, except number of shares)

**1. NATURE OF OPERATIONS**

GSW Inc. (“the Company”) is incorporated under the laws of Canada. The Company is involved in the water products business and in the building products business. The water products business consists of the GSW Water Heating division of GSW Water Products Inc. and American Water Heater Company (“AWHC”) which manufactures and distributes gas, electric and oil-fired water heaters and related products principally for the North American market, and of Flame Guard Water Heaters, Inc. who owns and licenses certain technology. The building products business consists of GSW Building Products, which manufactures and distributes vinyl rainware systems and vinyl railings systems for the North American market.

**2. SIGNIFICANT ACCOUNTING POLICIES**

These consolidated financial statements have been prepared by Management in accordance with Canadian generally accepted accounting policies.

***Principles of consolidation***

These consolidated financial statements include the accounts of the Company and its subsidiaries from the dates of their acquisition. All significant intercompany amounts and transactions have been eliminated on consolidation.

***Inventories***

Inventories are valued at the lower of cost and market value. Cost is determined principally on a first-in, first-out basis. Cost includes material, labour and variable and fixed manufacturing overhead costs. Market value is net realizable value for finished goods and work-in-process and replacement cost for raw materials.

***Capital assets***

Capital assets are stated at acquisition cost, including transportation and installation charges. Capital assets are amortized over their estimated useful lives using the following methods and rates:

	<u>Method</u>	<u>Rate</u>
Buildings and building improvements	Straight-line	3 to 48 years
	Declining balance	5%
Machinery and equipment	Straight-line	3 to 15 years
	Declining balance	20%
Computer systems	Straight-line	3 to 5 years
Tooling	Straight-line	3 to 5 years



**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

Years ended December 31, 2005, 2004 and 2003  
(in thousands of dollars, except number of shares)

No amortization is recorded on assets until the asset is placed into use. Capital assets that are no longer in productive use are written down to net realizable value.

***Revenue recognition***

Revenue from the sale of products is recognized when title passes and collectibility is reasonably assured. Revenue from technology licensing is recognized according to the terms of the contract. Cash received in advance of revenue being recognized is recorded as deferred revenue.

***Long-term liabilities***

**Product liability and insurance loss reserve**

The Company is insured for product liability through the purchase of commercial insurance, a part of which is reinsured by a qualified insurance company that is a wholly-owned subsidiary of the Company. The qualified insurance company maintains loss reserves that include provisions for known claims and for claims incurred but not reported that are established and adjusted in accordance with generally accepted loss forecasting principles and models prepared by an independent loss reserve specialist. The qualified insurance company, as required under the terms of its reinsurance agreement, maintains collateral to meet its obligations under the reinsurance agreement.

As a condition of the acquisition in 2002 of American Water Heater Company by a wholly-owned subsidiary, the subsidiary assumed the obligation to settle all future product liability claims related to product sold prior to acquisition. The purchase method of accounting for business combinations required the product liability reserve to include a provision for future claims related to product sold prior to acquisition, even though the incidents giving rise to this obligation had not occurred as of the date of acquisition. This reserve is drawn down as the population of products in service as at the time of acquisition decreases.

**Warranty**

Anticipated costs related to product warranty are recorded in the year in which the product is sold.

**Employee benefit plans**

The Company accrues its obligations under employee benefit plans and the related costs, net of plan assets.

The costs of providing defined contribution pensions and certain other employee benefits are charged to operations as they are paid.

The costs of defined benefit pensions and certain employee benefits are actuarially determined using the projected benefit method prorated on service and Management's best estimate of expected plan investment performance, salary escalation, retirement ages of employees and expected health care costs. Plan assets are valued at fair value.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years ended December 31, 2005, 2004 and 2003  
(in thousands of dollars, except number of shares)

Adjustments arising from plan amendments, changes in actuarial assumptions, and actuarial gains and losses in excess of 10% of the greater of the market value of the plan assets or the benefit obligation at the beginning of the year are amortized to income on a straight-line basis over the expected average remaining service life of the related employee group.

***Cash and cash equivalents***

Cash and cash equivalents consist of balances with banks and investments in other commercial instruments with terms of three months or less at the date of acquisition. These instruments are carried at cost that approximates market value.

***Marketable securities***

Marketable securities consist of US-dollar-denominated government bonds and other rated institutional bonds. Government and institutional bonds are stated at their amortized cost. Premiums or discounts arising on acquisition of the bonds are amortized over the period to maturity. The carrying value of the bonds is reduced to recognize a decline in the value of the investment that is other than temporary.

***Foreign currency translation***

The accounts of self-sustaining foreign operations are translated into Canadian dollars using the current rate method. Assets and liabilities are translated at the rate in effect at year-end and revenues and expenses at the average rate for the year. Gains or losses arising from the translation are deferred in a "Cumulative Translation Adjustment" account in shareholders' equity until there is a realized reduction in the investment as a result of capital transactions.

The accounts of foreign subsidiaries that are considered to be integrated are translated into Canadian dollars using the temporal method. Monetary assets and liabilities are translated at the rate in effect at year-end. Non-monetary assets and liabilities are translated at historical exchange rates. Revenues and expenses (other than amortization) are translated at the rate in effect on the transaction date or at the average rate for the year. Gains or losses arising from translation are included in income.

Foreign currency transactions are translated into Canadian dollars at the rate of exchange at the date of the transaction. Foreign-denominated monetary balances are translated using the rate of exchange in effect at the end of the year, and any resulting gains or losses are included in income.

***Derivative financial instruments***

A significant portion of the Company's building products business is conducted in the United States. The Company enters into forward exchange contracts to reduce its exposure to fluctuations in foreign exchange. Forward exchange contracts are not utilized for speculative purposes.

The foreign exchange contracts have been entered into based on the estimated net US dollar cash flow of the building products business. The Company designates foreign exchange contracts as either a hedge or as held for trading. If designated as a hedge, gains and losses related to derivatives are deferred and recognized in the same period as the corresponding hedged position. Otherwise the contracts are marked-to-market at each reporting date and any marked-to-market gains or losses are

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

Years ended December 31, 2005, 2004 and 2003  
(in thousands of dollars, except number of shares)

included in the statement of operations and retained earnings as a foreign exchange gain or loss. The Company has not designated any of its foreign exchange contracts as a hedge and therefore these contracts have been marked-to-market.

***Stock based compensation***

The Company is authorized to grant deferred share units (“DSUs”) to certain senior employees, officers and directors of the Company and its subsidiaries. The DSUs do not entitle the participant to any right to acquire shares of the Company. Cash payouts, which are made only upon retirement, employment termination or death of the participant, are based on the number of DSUs held by the participant multiplied by the quoted market price of the Class “B” Subordinate Voting Shares at that time. On each dividend payment date, participants will receive a number of additional DSUs equivalent to the number of Class “B” Subordinate Voting Shares that could have been acquired on that date by notional dividend reinvestment. The value of any DSUs granted and the change in the value of the DSUs over time are accrued and included as an expense in the statement of operations and retained earnings.

***Income taxes***

The Company follows the liability method of accounting for income taxes. Future tax assets and liabilities are determined based on differences between the financial reporting and tax bases of assets and liabilities and are measured using the substantively enacted tax rates and laws that will be in effect when the differences are expected to reverse.

***Earnings per share***

Basic earnings per share is calculated based on the weighted average number of Class “A” Common and Class “B” Subordinate Voting Shares outstanding during the year.

***Comparative figures***

Certain comparative figures have been reclassified to conform with the financial statement presentation adopted in the current year.

***Use of estimates***

The preparation of financial statements, in conformity with Canadian generally accepted accounting principles, requires Management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and the accompanying notes. These estimates and assumptions are based on Management’s assessment of available information. Actual results could differ from these estimates. Areas where the nature of estimates makes it reasonably possible that actual results could materially differ from amounts estimated include product liability reserves, insurance loss reserves, warranty and income taxes.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years ended December 31, 2005, 2004 and 2003  
(in thousands of dollars, except number of shares)

**Research and development**

The Company incurred costs on activities that relate to research and development of new and existing products. Research costs are expensed as incurred. Development costs are expensed unless they meet specific criteria related to technical, market and financial feasibility. Research and development costs of \$6,096 (2004 - \$6,941; 2003 - \$6,246) were incurred during the year. No development costs have been deferred.

**Investment tax credits**

Investment tax credits are accounted for using the cost reduction method whereby such credits are deducted from the expenditures or assets to which they relate when there is reasonable assurance that the investment tax credit will be received. Investment tax credits of \$454 (2004 - \$1,515; 2003 - \$247) were received during the year. A total of \$1,465 (2004 - \$654; 2003 - Nil) has been recognized in the accounts.

## 3. SUBSEQUENT EVENT

**Pre-Acquisition Agreement**

On February 3, 2006, the Company entered into a pre-acquisition agreement with A.O. Smith Corporation ("AOS") under which AOS will make a take-over bid to acquire all of the outstanding Class "A" Common shares and Class "B" Subordinate Voting shares of the Company for \$115 per share in cash. The Company's two majority shareholders have also entered into a deposit agreement with AOS whereby they have agreed irrevocably to deposit their shares under the offer. Under the terms of the pre-acquisition agreement, AOS is required to mail a take-over circular by February 23, 2006 and take up shares under the offer by March 31, 2006, subject to certain conditions being satisfied or waived.

The Company has agreed to pay AOS a fee of \$12 million if the Company enters into or consummates a competing transaction and both the Company and the two majority shareholders are released from their obligations to AOS or in certain circumstances where the pre-acquisition agreement is terminated and a financially superior transaction is consummated. The pre-acquisition agreement also provides that the Company will pay AOS expenses up to a maximum of US \$5 million if AOS terminates the agreement by reason of breach by the Company of its representations, warranties and covenants.

## 4. MARKETABLE SECURITIES

**Marketable securities consist of the following:**

	2005		2004	
	Amortized Cost \$	Market Value \$	Amortized Cost \$	Market Value \$
Bonds – maturity less than one year	5,220	5,222	3,963	3,962
Bonds – maturity greater than one year	53,106	52,295	38,256	38,390
	<u>58,326</u>	<u>57,517</u>	<u>42,219</u>	<u>42,352</u>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years ended December 31, 2005, 2004 and 2003  
(in thousands of dollars, except number of shares)

The bonds with a maturity of less than one year have an average yield to maturity of 4.0% (2004 - 1.9%). The bonds with a maturity of greater than one year have an average yield to maturity of 4.2% (2004 - 3.8%) and an average years to maturity of 3.3 years (2004 - 3.9 years).

The Company has pledged marketable securities in support of a letter of credit in the amount of US \$33,000 (2004 - - US \$29,000) provided to an insurer. The letter of credit was provided to the insurer in connection with the establishment of an insurance program to assist in the management of product liabilities assumed on the acquisition of AWHC. Accordingly, the marketable securities have been classified as a long-term asset.

## 5. CAPITAL ASSETS

Capital assets consist of the following:

2005	Cost	Accumulated Amortization	Net Book Value
	\$	\$	\$
Land	1,616	—	1,616
Buildings and building improvements	20,120	5,815	14,305
Machinery and equipment	79,792	46,681	33,111
Tooling	10,286	5,850	4,436
Computer systems	8,663	6,027	2,636
Assets under construction	3,989	—	3,989
	124,466	64,373	60,093
2004	Cost	Accumulated Amortization	Net Book Value
	\$	\$	\$
Land	1,662	—	1,662
Buildings and building improvements	18,580	4,916	13,664
Machinery and equipment	73,226	43,169	30,057
Tooling	8,444	4,406	4,038
Computer systems	7,170	5,024	2,146
Assets under construction	3,301	—	3,301
	112,383	57,515	54,868

## 6. DISPOSITION OF INVESTMENT IN CAMCO INC.

On September 22, 2005, the Company tendered all of the shares held in Camco Inc. ("Camco") to an offer by a subsidiary of Controladora Mabe S.A. de C.V. Proceeds on the disposition of the investment were \$14.1 million. The Company recorded a gain on disposition before income taxes of approximately \$1.0 million. The Company's claim against General Electric Company for oppression of the minority shareholders of Camco has not ceased with the disposition of the shares of Camco.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years ended December 31, 2005, 2004 and 2003  
 (in thousands of dollars, except number of shares)

**7. BANK INDEBTEDNESS**

The Company has a \$30,000 bank prime rate based revolving borrowing facility from a Canadian financial institution. As a December 31, 2005 and 2004, no amounts were outstanding under the facility.

A subsidiary of the Company has an available operating line of credit of US \$30,000 (CDN \$34,890) from a US financial institution. Revolving credit loans bear interest at a floating rate equal to the bank prime for commercial loans. LIBOR loans bear interest at the current LIBOR rate plus 1.75%. Letters of credit bear interest at 1.75% plus a 0.25% fronting fee. The unused portion of the operating line of credit bears interest at 0.375%. As collateral, the subsidiary has provided the lender with a general security agreement and an assignment of insurance.

As at December 31, 2005, the subsidiary had US \$Nil (2004 – US\$5,676 (CDN \$6,823)) in revolving credit loans, US \$Nil (2004 – US \$8,000 (CDN \$9,616)) in LIBOR loans and US \$750 (CDN \$872) (2004 – US \$600 (CDN \$721)) in letters of credit outstanding. The revolving credit loans and LIBOR loans outstanding at December 31, 2004 bear interest at 5.25% and 4.25% respectively. The additional bank indebtedness shown as outstanding in the consolidated financial statements relates to outstanding cheques. The gross assets of the subsidiary as at December 31, 2005 were US \$162,149 (CDN \$188,416).

Cash interest paid on the Company’s borrowing facilities was \$700 for the year (2004 - \$725).

**8. LONG-TERM LIABILITIES**

Long-term liabilities consist of the following:

	<u>2005</u>	<u>2004</u>
	\$	\$
Product liability	21,496	25,926
Warranty	36,029	34,643
Insurance loss reserve	28,344	30,322
Pension	4,014	4,690
	<u>89,883</u>	<u>95,581</u>
Less current portion	<u>(10,228)</u>	<u>(10,192)</u>
	<u>79,655</u>	<u>85,389</u>

**9. SHARE CAPITAL**

The authorized capital of the Company consists of an unlimited number of Class “A” Common Shares without nominal or par value, an unlimited number of Class “B” Subordinate Voting Shares without nominal or par value, and an unlimited number of preference shares without nominal or par value.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years ended December 31, 2005, 2004 and 2003  
(in thousands of dollars, except number of shares)

The Class "A" shares have terms and features identical to the Class "B" shares, except that the Class "A" shares have 100 votes per share and the Class "B" shares have one vote per share. A holder of Class "A" shares may, at any time, convert them into an equal number of Class "B" shares.

The details of issued share capital are as follows:

	2005		2004		2003	
	Number issued and outstanding	Amount (\$000's)	Number issued and outstanding	Amount (\$000's)	Number issued and outstanding	Amount (\$000's)
Class "A" Common	749,608	442	749,608	442	750,108	442
Class "B" Subordinate Voting	2,672,721	1,725	2,672,721	1,725	2,671,035	1,697
	<u>3,422,329</u>	<u>2,167</u>	<u>3,422,329</u>	<u>2,167</u>	<u>3,421,143</u>	<u>2,139</u>

During the year, the Company issued no Class "B" Subordinate Voting Shares (2004 – 1,186 shares for \$28; 2003 -1,222 shares for \$25) to directors pursuant to the Directors' Share Purchase Plan.

During the year, no Class "A" Common Shares (2004 - 500; 2003 - Nil) were converted on a one-for-one basis to Class "B" Subordinate Voting Shares. During January 2006, 665 Class "A" Common shares were converted on a one-for-one basis to Class "B" Subordinate Voting shares.

**Executive stock option plan**

Shareholders approved an Executive Stock Option Plan in 1993 pursuant to which 180,000 Class "B" Subordinate Voting Shares have been reserved for grant. No options have been issued or have been outstanding during the years ended December 31, 2005, 2004 and 2003.

**Dividends**

The Company paid a regular dividend of \$0.20 per share (2004 - \$0.20; 2003 - \$0.20) during the year.

**10. CUMULATIVE TRANSLATION ADJUSTMENT**

	2005	2004
	\$	\$
Balance, beginning of year	(6,033)	(3,347)
Translation adjustment during year	(3,063)	(2,686)
Balance, end of year	<u>(9,096)</u>	<u>(6,033)</u>

During 2005, the Canadian dollar gained 3.4% (2004 – gained 7.9%) against the US dollar based on year-end rates. The Company has significant capital assets, marketable securities and long-term liabilities denominated in US dollars, held by self-sustaining foreign operations. As a result, the translated Canadian dollar value of these long-term assets and liabilities has been impacted. The net effect of the changes in exchange rates on the net investment in self-sustaining foreign operations during the year is reflected above as the translation adjustment during the year.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years ended December 31, 2005, 2004 and 2003  
(in thousands of dollars, except number of shares)

**11. EARNINGS PER SHARE**

The weighted average shares outstanding during the year used to calculate earnings per share was 3,422,329 (2004 – 3,421,969; 2003 – 3,420,574). The Company has no securities that have a dilutive impact on earnings per share.

**12. UNUSUAL GAIN**

	<u>2005</u>	<u>2004</u>	<u>2003</u>
	\$	\$	\$
Water heater inspection and repair provision	1,042	1,880	—
Component supplier settlement	—	—	2,255
	<u>1,042</u>	<u>1,880</u>	<u>2,255</u>

In 2002, the Company set up a provision for the inspection and, if required, service of one type of gas water heater sold in the mid-1990s. Throughout the period of inspection and service of the affected heaters by its customers, the Company has reviewed the costs being incurred. As a result of that review, the Company determined in 2004 and in 2005 that a portion of the provision set up in 2002 would not be disbursed. In 2004 the Company reduced its provision by \$1,880 and in 2005 the provision was reduced by an additional \$1,042. These amounts have been recognized as an unusual item.

During the 2003 year, the Company reached a settlement of outstanding claims with component suppliers for recovery of costs incurred and expensed by the Company relating to defective water heater parts.

**13. INCOME TAXES**

The Company's provision for income taxes is as follows:

	<u>2005</u>	<u>2004</u>	<u>2003</u>
	\$	\$	\$
Income taxes (expense) at combined Canadian federal and provincial rates of 36.12% (2004 - 36.12%; 2003 - 36.77%)	(22,062)	(10,319)	(7,163)
(Increase) decrease in income taxes (expense) applicable to:			
Non-taxable foreign currency (loss) on translation	(70)	(191)	(795)
Foreign tax rate differential	4,704	520	324
Manufacturing and processing deduction	321	183	207
Increase in future corporate tax rates	—	—	192
Other items	<u>1,035</u>	<u>(198)</u>	<u>(157)</u>
<b>Income taxes (expense)</b>	<u>(16,072)</u>	<u>(10,005)</u>	<u>(7,392)</u>
Represented by:			
Current income taxes	(24,978)	(14,110)	(11,254)
Future income taxes	<u>8,906</u>	<u>4,105</u>	<u>3,862</u>
	<u>(16,072)</u>	<u>(10,005)</u>	<u>(7,392)</u>



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years ended December 31, 2005, 2004 and 2003  
(in thousands of dollars, except number of shares)

The tax effect of the temporary differences that give rise to future income tax assets and liabilities comprises the following:

	<u>2005</u>	<u>2004</u>	<u>2003</u>
	\$	\$	\$
<b>Future income tax assets:</b>			
Warranty provision	13,902	13,238	11,054
Product liability	6,733	6,958	8,692
Pension liability	1,427	1,490	2,347
Long-term incentive plan	10,269	2,598	1,013
Loss carryforwards	111	—	—
Other liabilities not currently deductible for tax	3,865	5,253	3,602
<b>Total future income tax assets</b>	<u>36,307</u>	<u>29,537</u>	<u>26,708</u>
<b>Future income tax liabilities:</b>			
Capital assets	10,964	12,071	12,993
Prepaid expenses	3,163	3,702	3,424
Investment in Camco Inc.	—	856	855
<b>Total future income tax liabilities</b>	<u>14,127</u>	<u>16,629</u>	<u>17,272</u>
Future income tax assets, net	22,180	12,908	9,436
Less: current portion of future income tax assets	2,892	2,856	3,723
Long-term future income tax assets	<u>19,288</u>	<u>10,052</u>	<u>5,713</u>

Income taxes paid during 2005 were \$23,964 (2004 - \$17,675; 2003 - \$6,056).

#### 14. EMPLOYEE BENEFIT PLANS

##### *Defined benefit pensions*

The Company has defined benefit pension plans providing pension benefits to most of AWHC's employees. For salaried employees, retirement benefits due under the defined benefit plan are based on an employee's years of service and remuneration and for hourly employees the retirement benefits are based on years of service at a prescribed annual rate. The Company measures its accrued benefit obligations and the fair value of plan assets for accounting purposes as at November 30 of each year. The most recent actuarial valuation was as of January 1, 2005. The next required valuation for funding purposes will be as of January 1, 2006.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years ended December 31, 2005, 2004 and 2003  
(in thousands of dollars, except number of shares)

Information about these plans, in aggregate, is as follows:

	<u>2005</u>	<u>2004</u>
	\$	\$
<b>Change in accrued benefit obligation</b>		
Accrued benefit obligation, beginning of year	19,387	17,378
Current service costs	1,451	1,264
Interest cost	1,163	1,080
Amendments	1,648	—
Actuarial loss	657	1,597
Benefits paid	(487)	(394)
Foreign exchange gain on translation	(806)	(1,538)
<b>Accrued benefit obligation, end of year</b>	<u>23,013</u>	<u>19,387</u>
<b>Change in plan assets</b>		
Fair value of plan assets, beginning of year	11,774	9,564
Actual return on plan assets	260	646
Employer contributions	2,266	2,896
Benefits paid	(487)	(394)
Foreign exchange loss on translation	(464)	(938)
<b>Fair value of plan assets, end of year</b>	<u>13,349</u>	<u>11,774</u>
Unfunded deficit, end of year	9,664	7,613
Unrecognized actuarial (loss)	(5,887)	(3,167)
Foreign exchange loss on translation	237	244
<b>Accrued pension liability recognized in financial statements</b>	<u>4,014</u>	<u>4,690</u>

Both deferred benefit plans have accrued benefit obligations in excess of plan assets. Plan assets do not include any assets from the Company or any other related party. The percentage of total pension plan assets as at November 30 is as follows:

	<u>2005</u>	<u>2004</u>
	%	%
Asset category		
Equity securities	66	70
Debt securities and other	34	30
	<u>100</u>	<u>100</u>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years ended December 31, 2005, 2004 and 2003  
(in thousands of dollars, except number of shares)

The Company's net pension benefit expense is as follows:

	<u>2005</u>	<u>2004</u>	<u>2003</u>
	\$	\$	\$
Current service cost	1,451	1,264	1,249
Interest cost	1,163	1,080	1,037
Expected return on plan assets	(1,066)	(901)	(781)
Recognized loss	171	53	—
<b>Net pension expense</b>	<u>1,719</u>	<u>1,496</u>	<u>1,505</u>

The significant actuarial assumptions adopted in measuring the Company's accrued benefit obligation are as follows:

	<u>2005</u>	<u>2004</u>	<u>2003</u>
	%	%	%
Discount rate	5.85	6.00	6.25
Expected rate of return on plan assets	8.50	8.50	8.50
Rate of compensation increase	4.00	4.00	4.00

**Defined contribution pension**

The Company contributes to a number of defined contribution pension plans that provide benefits to certain salaried and hourly employees. Employer contributions totalling \$2,396 (2004 - \$2,119; 2003 - \$1,949) were expensed during the year.

**15. COMMITMENTS AND CONTINGENCIES****Lease commitments**

The Company is committed to premises and equipment leases with terms expiring at various dates. The future minimum annual lease payments over the next five years are as follows:

2006	\$ 1,422
2007	616
2008	414
2009	291
2010	274
	<u>3,017</u>

As at December 31, 2005, the Company had capital asset purchase commitments totalling \$1,994.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

Years ended December 31, 2005, 2004 and 2003  
(in thousands of dollars, except number of shares)

***Contingencies***

In the normal course of operations, the Company becomes involved in various claims and legal proceedings. While the final outcome with respect to such matters cannot be predicted with certainty, it is the opinion of Management that adequate provisions have been made in the accounts and that the ultimate resolution of such contingencies will not have a materially adverse effect on the Company's consolidated financial position or results of operations.

The Company has established liabilities for environmental compliance for existing and former manufacturing facilities based upon managerial estimates, relying on currently available facts, existing technology, presently enacted laws and regulations and the professional judgment of consultants. Any change in the estimated liability based upon new information would be charged to income.

The provision for income taxes is subject to a number of different estimates made by Management. A change in these estimates could have a material effect on the effective tax rate. The Company has operations in various countries that have differing tax laws and rates. Income tax reporting is subject to audit by both domestic and foreign tax authorities. The effective tax rate may change from year to year based on the mix of income among the different jurisdictions in which the Company operates, changes in tax laws in these jurisdictions, changes in tax treaties between various countries in which the Company operates and changes in the estimated values of deferred tax assets and liabilities. Significant judgment is applied to determine the appropriate amount of income tax provision to record. Changes in the amount of the estimates required could materially increase or decrease the provision for income taxes in a period.

**16. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT**

***Foreign currency risk***

The Company has significant operations conducted by self-sustaining subsidiaries that are located in the United States or that operate based on the US dollar. Foreign exchange gains or losses related to the Company's net investment are deferred in the Cumulative Translation Adjustment account.

Certain United States-based subsidiaries that maintain their accounts based on the US dollar are considered to be integrated. Foreign exchange gains or losses recorded on translation of their net monetary assets are included into income. As at December 31, 2005, net monetary assets are approximately US \$4,600 (2004 – US \$5,300). These net monetary assets are expected to be utilized in the United States.

The parent company and subsidiaries located in Canada maintain their accounts in Canadian dollars. The Company's foreign currency denominated cash, accounts receivable, other assets and accounts payable balances as at December 31, 2005 were approximately US \$4,400 (2004 - US \$4,000). The Company's Canadian operations enter into foreign exchange contracts to hedge selected identified US sales and purchases. The Company's market risk with respect to foreign exchange contracts is limited to the exchange rate differential. As at December 31, 2005, the Company had US \$nil (2004 – US \$10,500) in foreign exchange contracts to sell US dollars. In January 2006, the Company entered into foreign exchange contracts to sell between January and October 2006 of US \$5,000 at an average rate of 1.1660.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years ended December 31, 2005, 2004 and 2003  
(in thousands of dollars, except number of shares)

**Credit risk**

Credit risk relates primarily to accounts receivable from the Company's customers. The Company performs ongoing credit evaluations of its customers and establishes an allowance for doubtful accounts based upon credit risk applicable to particular customers, historical trends and economic circumstances.

One customer in the Water Products segment represents 50% of the total accounts receivable outstanding at December 31, 2005 (2004 - 46%). For the year ended December 31, 2005, one customer in the Water Products segment accounted for 44% of annual sales (2004 - 47%; 2003 - 45%).

**Fair value of financial instruments**

The fair values of accounts receivable, marketable securities, accounts payable and accrued liabilities and bank indebtedness approximate their carrying value due to the short-term maturities of these instruments.

**17. SEGMENTED INFORMATION**

The Company is a manufacturer and marketer of consumer durable products in two operating segments – Water Products and Building Products. The operations of the Water Products and Building Products segments are described in note 1.

**Industry Segments**

	Water Products			Building Products			Consolidated		
	2005	2004	2003	2005	2004	2003	2005	2004	2003
	\$	\$	\$	\$	\$	\$	\$	\$	\$
Sales to external customers	588,011	539,756	469,244	37,479	39,540	38,139	625,490	579,296	507,383
Segment profit	59,360	24,880	16,792	1,386	3,495	2,588	60,746	28,375	19,380
Interest income							334	193	100
Income taxes							(16,072)	(10,005)	(7,392)
Net income							45,008	18,563	12,088
Identifiable assets	247,539	225,532	188,679	10,206	10,728	11,620	257,745	236,260	200,299
Corporate assets							99,711	70,253	62,668
Total assets							357,456	306,513	262,967
Capital expenditures	15,353	13,210	11,183	299	911	389	15,652	14,121	11,572
Amortization	7,750	7,793	8,143	902	1,155	1,253	8,652	8,948	9,396

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years ended December 31, 2005, 2004 and 2003  
(in thousands of dollars, except number of shares)

*Geographic Information*

	Sales			Capital Assets	
	2005	2004	2003	2005	2004
	\$	\$	\$	\$	\$
USA	487,636	462,826	398,650	39,495	38,024
Canada	126,845	106,144	99,840	20,598	16,844
Other	11,009	10,326	8,893	—	—
	<u>625,490</u>	<u>579,296</u>	<u>507,383</u>	<u>60,093</u>	<u>54,868</u>

Revenues are attributable to geographic areas based on the location of the customer.

**18. DIFFERENCES BETWEEN ACCOUNTING PRINCIPLES ACCEPTED IN CANADA AND THE UNITED STATES**

The consolidated financial statements are prepared in accordance with accounting principles generally accepted in Canada ("Canadian GAAP"), which differ in certain respects from accounting principles generally accepted in the United States ("US GAAP"). The material differences impacting the Company are described below along with their effect on the consolidated financial statements.

**(a) Pension costs**

US GAAP requires the excess of any unfunded accumulated benefit obligation (with certain other adjustments) to be reflected as an additional minimum pension liability in the consolidated balance sheet with an offsetting adjustment to intangible assets to the extent of unrecognized prior service costs, with the remainder recorded in other comprehensive income.

**(b) Foreign currency translation**

Canadian GAAP provides that the carrying values of assets and liabilities denominated in foreign currencies that are held by self-sustaining foreign operations are revalued at current exchange rates. Gains or losses arising from the translation are deferred in the cumulative translation adjustment account in shareholders equity. US GAAP requires that the change in the cumulative translation account be recorded in other comprehensive income.

**(c) Market value adjustments****(i) Marketable securities**

Under Canadian GAAP, the Company records certain of its marketable securities at amortized costs. Premiums or discounts arising on acquisition of these marketable securities are amortized over the period to maturity. The carrying value of marketable securities is reduced to recognize a decline in value that is other than temporary. Under US GAAP, these marketable securities generally meet the definition of available for sale securities and are carried at fair value based on

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years ended December 31, 2005, 2004 and 2003  
(in thousands of dollars, except number of shares)

quoted market prices. Changes in unrealized gains or losses and any related income tax effects are recorded as other comprehensive income. Realized gains and losses, net of tax and declines in value that is other than temporary, are included in the determination of income.

**(ii) Investment in Camco**

Under Canadian GAAP, the investment in Camco is accounted for on a cost basis. Under the cost method, the carrying value of the investment is adjusted only when a decline in the fair value is considered to be other than temporary. Under US GAAP, the investment in Camco would be classified as available for sale securities and carried at fair value based on quoted market prices. Changes in unrealized gains or losses and any related income tax effects are recorded as comprehensive income. Realized gains or losses, net of tax and a decline in value that is other than temporary, are included in the determination of income.

**(d) Comprehensive income**

US GAAP requires a statement of comprehensive income, which incorporates net income and certain changes in equity. Comprehensive income is as follows:

	<u>Note</u>	<u>2005</u> \$	<u>2004</u> \$	<u>2003</u> \$
Net income under US GAAP		44,814	18,723	12,088
Minimum pension liability adjustments	(a)	(331)	(1,148)	(1,173)
Foreign currency translation adjustments	(b)	(2,973)	(2,531)	(3,615)
Market value adjustments				
Marketable securities	(c)(i)	(718)	(20)	—
Investment in Camco	(c)(ii)	3,336	3,561	(4,402)
Taxes on comprehensive income		95	373	412
Comprehensive income		<u>44,223</u>	<u>18,958</u>	<u>3,310</u>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years ended December 31, 2005 and 2004

(in thousands of dollars, except number of shares)

## (e) Statement of consolidated income and shareholders' equity

Reconciliation of net income under Canadian GAAP to net income under US GAAP:

	<u>Note</u>	<u>2005</u> \$	<u>2004</u> \$	<u>2003</u> \$
<b>Net income – Canadian GAAP</b>		45,008	18,563	12,008
US GAAP adjustments:				
Market value adjustments				
Marketable securities	(c)(i)	(228)	164	—
Investment in Camco	(c)(ii)	—	—	—
Tax effect of US GAAP adjustments		34	(4)	—
Total US GAAP Adjustments		(194)	160	—
<b>Net income – US GAAP</b>		<u>44,814</u>	<u>18,723</u>	<u>12,008</u>
Earnings per share				
Canadian GAAP		13.15	5.42	3.53
US GAAP		13.09	5.47	3.53

Reconciliation of equity under Canadian GAAP to equity under US GAAP:

	<u>Note</u>	<u>2005</u> \$	<u>2004</u> \$	<u>2003</u> \$
<b>Equity – Canadian GAAP</b>		124,073	82,812	67,591
US GAAP adjustments:				
Pension costs	(a)	(2,317)	(2,066)	(1,085)
Market value adjustments				
Marketable securities	(c)(i)	(808)	132	—
Investment in Camco	(c)(ii)	—	(3,336)	(6,897)
Tax effect of US GAAP adjustments		914	781	412
Total US GAAP adjustments		(2,211)	(4,489)	(7,570)
<b>Equity – US GAAP</b>		<u>121,862</u>	<u>78,323</u>	<u>60,021</u>



GSW Inc.

## CONSOLIDATED INTERIM BALANCE SHEETS

As at (in thousands of dollars, unaudited)	March 31 2006	December 31 2005	March 31 2005
	\$	\$	\$
<b>ASSETS</b>			
<b>Current</b>			
Cash and cash equivalents	46,276	38,090	9,639
Accounts receivable	104,678	124,957	118,085
Inventories	52,926	50,875	59,273
Prepaid expenses	2,586	2,935	3,720
Future income taxes	4,069	2,892	4,773
<b>Total current assets</b>	<b>210,535</b>	<b>219,749</b>	<b>195,490</b>
Marketable securities	59,082	58,326	46,168
Capital assets	59,055	60,093	55,270
Future income taxes	21,169	19,288	11,329
<b>Total operating assets</b>	<b>349,841</b>	<b>357,456</b>	<b>308,257</b>
Investment in Camco Inc.	—	—	13,100
<b>Total assets</b>	<b><u>349,841</u></b>	<b><u>357,456</u></b>	<b><u>321,357</u></b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>			
<b>Current</b>			
Bank indebtedness	—	21	25,716
Accounts payable and accrued liabilities	116,886	136,766	95,918
Income taxes payable	5,316	4,078	6,378
Deferred revenue	3,428	2,635	3,821
Current portion of long-term liabilities	10,267	10,228	10,249
<b>Total current liabilities</b>	<b>135,897</b>	<b>153,728</b>	<b>142,082</b>
Long-term liabilities	83,982	79,655	89,270
<b>Total liabilities</b>	<b><u>219,879</u></b>	<b><u>233,383</u></b>	<b><u>231,352</u></b>
<b>Shareholders' equity</b>			
Share capital (note 4)	2,167	2,167	2,167
Retained earnings	136,455	131,002	93,757
Cumulative translation adjustment	(8,660)	(9,096)	(5,919)
<b>Total shareholders' equity</b>	<b><u>129,962</u></b>	<b><u>124,073</u></b>	<b><u>90,005</u></b>
<b>Total liabilities and shareholders' equity</b>	<b><u>349,841</u></b>	<b><u>357,456</u></b>	<b><u>321,357</u></b>

See accompanying notes.

## CONSOLIDATED INTERIM STATEMENTS OF OPERATIONS AND RETAINED EARNINGS

(in thousands of dollars, except earnings per share, unaudited)	For the three months ended	
	March 31	
	2006	2005
	\$	\$
<b>SALES</b>	<u>158,551</u>	<u>161,371</u>
<b>OPERATING COSTS</b>		
Cost of sales, selling and administrative	148,200	147,898
Amortization	2,200	2,122
Interest expense	—	177
Interest income	(385)	(53)
	<u>150,015</u>	<u>150,144</u>
Income from operations before the undernoted	8,536	11,227
Foreign exchange gain (loss)	(3)	(89)
Income before income taxes	8,533	11,138
Income taxes (expense) recovery	(3,080)	(4,059)
Net income for the period	<u>5,453</u>	<u>7,079</u>
Retained earnings, beginning of period	131,002	86,678
Retained earnings, end of period	<u>136,455</u>	<u>93,757</u>
Earnings per share	<u>1.59</u>	<u>2.07</u>
Weighted average shares outstanding	<u>3,422,329</u>	<u>3,422,329</u>

See accompanying notes.

## CONSOLIDATED INTERIM STATEMENTS OF CASH FLOWS

(in thousands of dollars, unaudited)	For the three months ended	
	March 31	
	2006	2005
	\$	\$
<b>OPERATING ACTIVITIES</b>		
Net income for the period	5,453	7,079
Items not involving cash:		
Amortization	2,200	2,122
Insurance loss reserve	2,663	3,437
Future income taxes	(2,997)	(3,215)
Unrealized foreign exchange loss	93	322
Gain on sale of marketable securities	—	88
	<u>7,412</u>	<u>9,833</u>
Net change in non-cash working capital balances related to operations	780	(15,842)
Increase in long-term liabilities related to operations	1,294	(20)
<b>Cash provided by (applied to) operating activities</b>	<u>9,486</u>	<u>(6,029)</u>
<b>INVESTING ACTIVITIES</b>		
Purchase of marketable securities	(5,709)	(9,998)
Proceeds on disposition of marketable securities	5,194	6,123
Purchase of capital assets	(988)	(2,235)
<b>Cash (applied to) investing activities</b>	<u>(1,503)</u>	<u>(6,110)</u>
<b>FINANCING ACTIVITIES</b>		
Increase (decrease) in bank indebtedness	(21)	7,226
<b>Cash provided by (applied to) financing activities</b>	<u>(21)</u>	<u>7,226</u>
<b>Effect of foreign currency translation on cash and cash equivalents</b>	<u>224</u>	<u>24</u>
<b>Net cash provided (applied) during period</b>	<u>8,186</u>	<u>(4,889)</u>
Cash and cash equivalents, beginning of period	38,090	14,528
<b>Cash and cash equivalents, end of period</b>	<u><u>46,276</u></u>	<u><u>9,639</u></u>

See accompanying notes.

**Notes to Consolidated Interim Financial Statements**  
**Three month periods ended March 31, 2006 and 2005**  
**(in thousands of dollars, except number of shares – unaudited)**

**1. BASIS OF PRESENTATION**

These unaudited consolidated interim financial statements have been prepared in accordance with Canadian generally accepted accounting principles (“GAAP”). They have been prepared on a basis consistent with the accounting policies and methods followed in GSW Inc.’s (“the Company”) most recent audited consolidated financial statements. These unaudited consolidated interim financial statements do not include all of the information and notes required by GAAP for annual financial statements and therefore should be read in conjunction with the audited consolidated financial statements and notes included in the Company’s Annual Report for the year ended December 31, 2005.

Management has prepared these consolidated interim financial statements. The Audit, Environmental and Pension Committee of GSW Inc. approved the consolidated interim financial statements for the three months ended March 31, 2005. The consolidated interim financial statements for the three months ended March 31, 2006 were not approved by the Audit, Environmental and Pension Committee of GSW Inc. as all the independent directors of GSW Inc. who were members of the committee resigned on April 4, 2006 upon the acquisition of GSW Inc. by A.O. Smith Enterprises Ltd., a wholly-owned subsidiary of A.O. Smith Corporation. Ernst & Young LLP, the external auditor of GSW Inc. has not reviewed the consolidated interim financial statements.

**2. USE OF ESTIMATES**

The preparation of quarterly financial statements, in conformity with Canadian generally accepted accounting principles, requires Management to make estimates and assumptions that affect the amounts reported in the financial statements and the accompanying notes. These estimates and assumptions are based on Management’s assessment of available information. Actual results could differ from these estimates. Areas where the nature of estimates makes it reasonably possible that actual results could materially differ from amounts estimated include product liability reserves, insurance loss reserves, warranty and income taxes. There have been no revisions during the period to estimates previously reported that have a material impact on these consolidated interim financial statements.

**3. MARKETABLE SECURITIES**

Marketable securities consist of the following:

	As at March 31			
	2006		2005	
	Amortized cost	Market value	Amortized cost	Market value
	\$	\$	\$	\$
Money market instruments	549	549	—	—
Bonds – maturity less than one year	7,632	7,594	4,240	4,263
Bonds – maturity greater than one year	50,901	49,399	41,928	41,259
	<u>59,082</u>	<u>57,542</u>	<u>46,168</u>	<u>45,522</u>

**Notes to Consolidated Interim Financial Statements**  
**Three month periods ended March 31, 2006 and 2005**  
(in thousands of dollars, except number of shares – unaudited)

**4. SHARE CAPITAL**

The authorized capital of the Company consists of an unlimited number of Class “A” Common Shares without nominal or par value, an unlimited number of Class “B” Subordinate Voting Shares without nominal or par value, and an unlimited number of preference shares without nominal or par value.

The Class “A” shares have terms and features identical to the Class “B” shares, except that the Class “A” shares have 100 votes per share and the Class “B” shares have one vote per share. A holder of Class “A” shares may, at any time, convert them into an equal number of Class “B” shares.

The details of issued share capital are as follows:

	<u>March 31, 2006</u>		<u>December 31, 2005</u>	
	<u>Number issued and outstanding</u>	<u>Amount (\$000's)</u>	<u>Number issued and outstanding</u>	<u>Amount (\$000's)</u>
Class “A” Common	748,943	442	749,608	442
Class “B” Subordinate Voting	2,673,386	1,725	2,672,721	1,725
	<u>3,422,329</u>	<u>2,167</u>	<u>3,422,329</u>	<u>2,167</u>

During the period, no Class “A” Common Shares were converted on a one-for-one basis to Class “B” Subordinate Voting Shares.

**5. EMPLOYEE BENEFIT PLANS**

The Company has defined benefit plans providing pension benefits to most of the US-based employees and defined contribution pension plans for certain salaried and hourly employees, who are primarily based in Canada. The total expense related to these plans is as follows:

	<u>For the three months ended</u>	
	<u>March 31</u>	
	<u>2006</u>	<u>2005</u>
	<u>\$</u>	<u>\$</u>
Defined benefit pension plans	533	425
Defined contribution pension plans	787	584
	<u>1,320</u>	<u>1,009</u>

**Notes to Consolidated Interim Financial Statements**  
**Three month periods ended March 31, 2006 and 2005**  
(in thousands of dollars, except number of shares – unaudited)

**6. SEGMENTED INFORMATION**

The Company is a manufacturer and marketer of consumer durable products in two operating segments – Water Products and Building Products.

**Industry Segments**

	For the three months ended March 31					
	Water Products		Building Products		Consolidated	
	2006	2005	2006	2005	2006	2005
	\$	\$	\$	\$	\$	\$
Sales to external customers	151,557	153,877	6,994	7,494	158,551	161,371
Segment profit (loss)	8,929	11,344	(781)	(259)	8,148	11,085
Interest income					385	53
Income taxes (expense) recovery					(3,080)	(4,059)
Net income for the period					5,453	7,079
Identifiable assets	247,519	227,501	11,149	9,065	258,668	236,566
Corporate assets					91,173	84,791
Total assets					349,841	321,357
Capital expenditures	939	2,104	49	131	988	2,235
Amortization	2,011	1,859	189	263	2,200	2,122

**Geographic Information**

	For the three months ended March 31			
	Sales		Capital assets	
	2006	2005	2006	2005
	\$	\$	\$	\$
USA	126,925	129,428	38,783	38,359
Canada	29,134	29,186	20,272	16,911
Other	2,492	2,757	—	—
	158,551	161,371	59,055	55,270

Revenues are attributed to geographic areas based on the location of the customer.

**7. DIFFERENCES BETWEEN ACCOUNTING PRINCIPLES ACCEPTED IN CANADA AND THE UNITED STATES**

The consolidated financial statements are prepared in accordance with accounting principles generally accepted in Canada (“Canadian GAAP”), which differ in certain respects from accounting principles generally accepted in the United States (“US GAAP”). The material differences impacting the Company are described below along with their effect on the consolidated financial statements.

**(a) Pension costs**

US GAAP requires the excess of any unfunded accumulated benefit obligation (with certain other adjustments) to be reflected as an additional minimum pension liability in the consolidated balance sheet with an offsetting adjustment to intangible assets to the extent of unrecognized prior service costs, with the remainder recorded in other comprehensive income.

**(b) Foreign currency translation**

Canadian GAAP provides that the carrying values of assets and liabilities denominated in foreign currencies that are held by self-sustaining foreign operations are revalued at current exchange rates. Gains or losses arising from the translation are deferred in the cumulative translation adjustment account in shareholders equity. US GAAP requires that the change in the cumulative translation account be recorded in other comprehensive income.

**(c) Market value adjustments**

**(i) Marketable securities**

Under Canadian GAAP, the Company records certain of its marketable securities at amortized costs. Premiums or discounts arising on acquisition of these marketable securities are amortized over the period to maturity. The carrying value of marketable securities is reduced to recognize a decline in value that is other than temporary. Under US GAAP, these marketable securities generally meet the definition of available for sale securities and are carried at fair value based on quoted market prices. Changes in unrealized gains or losses and any related income tax effects are recorded as other comprehensive income. Realized gains and losses, net of tax and declines in value that is other than temporary, are included in the determination of income.

**(ii) Investment in Camco**

Under Canadian GAAP, the investment in Camco is accounted for on a cost basis. Under the cost method, the carrying value of the investment is adjusted only when a decline in the fair value is considered to be other than temporary. Under US GAAP, the investment in Camco would be classified as available for sale securities and carried at fair value based on quoted market prices. Changes in unrealized gains or losses and any related income tax effects are recorded as comprehensive income. Realized gains or losses, net of tax and a decline in value that is other than temporary, are included in the determination of income.

**Notes to Consolidated Interim Financial Statements**  
**Three month periods ended March 31, 2006 and 2005**  
(in thousands of dollars, except earnings per share and number of shares – unaudited)

**(d) Comprehensive income**

US GAAP requires a statement of comprehensive income, which incorporates net income and certain changes in equity. Comprehensive income is as follows:

	Note	For the three months ended March 31	
		2006	2005
Net income under US GAAP		\$ 5,490	\$ 7,086
Minimum pension liability adjustments	(a)	—	—
Foreign currency translation adjustments	(b)	425	102
Market value adjustments			
Marketable securities	(c)(i)	(766)	(785)
Investment in Camco	(c)(ii)	—	841
Taxes on comprehensive income		4	5
Comprehensive income		<u>5,152</u>	<u>7,249</u>

**(e) Statement of consolidated income and shareholders' equity**

Reconciliation of net income under Canadian GAAP to net income under US GAAP:

	Note	For the three months ended March 31	
		2006	2005
<b>Net income – Canadian GAAP</b>		\$ 5,453	\$ 7,079
US GAAP adjustments:			
Market value adjustments			
Marketable securities	(c)(i)	38	6
Investment in Camco	(c)(ii)	—	—
Tax effect of US GAAP adjustments		(1)	1
Total US GAAP Adjustments		37	7
<b>Net income – US GAAP</b>		<u>5,490</u>	<u>7,086</u>
Earnings per share			
Canadian GAAP		1.59	2.07
US GAAP		1.60	2.07



**Notes to Consolidated Interim Financial Statements**  
**Three month periods ended March 31, 2006 and 2005**  
(in thousands of dollars, except number of shares – unaudited)

Reconciliation of equity under Canadian GAAP to equity under US GAAP:

<u>As at March 31</u>	<u>Note</u>	<u>2006</u> \$	<u>2005</u> \$
<b>Equity – Canadian GAAP</b>		<u>129,962</u>	<u>90,005</u>
US GAAP adjustments:			
Pension costs	(a)	(2,327)	(2,079)
Market value adjustments			
Marketable securities	(c)(i)	(1,539)	(646)
Investment in Camco	(c)(ii)	—	(2,495)
Tax effect of US GAAP adjustments		918	787
Total US GAAP adjustments		<u>(2,948)</u>	<u>(4,433)</u>
<b>Equity – US GAAP</b>		<u>127,014</u>	<u>85,572</u>

**8. SUBSEQUENT EVENTS**

On April 3, 2006 A.O. Smith Enterprises Ltd, a wholly-owned subsidiary of A.O. Smith Corporation, acquired GSW Inc. by means of an offer to all shareholders of the Company as outlined in a take-over circular dated February 23, 2006.

On April 7, 2006 GSW Inc. was amalgamated with A.O. Smith Enterprises Ltd. to form A.O. Smith Enterprises Ltd.

**A. O. SMITH CORPORATION**

## Pro Forma Condensed Consolidated Financial Statements

*(Unaudited)*

The following unaudited pro forma condensed consolidated balance sheet as of March 31, 2006, and the unaudited pro forma condensed consolidated statements of earnings for the year ended December 31, 2005 and for the three months ended March 31, 2006 (collectively, the Pro Forma Statements) were prepared to illustrate the estimated effects of the acquisition (the Acquisition) of all of the issued and outstanding shares of common stock of GSW Inc. ("GSW") by A. O. Smith Corporation (the "Company"), as if the acquisition had occurred as of March 31, 2006 for the unaudited pro forma condensed consolidated balance sheet and as of the beginning of the respective periods presented for the unaudited pro forma condensed consolidated statements of earnings.

The Pro Forma Statements do not purport to represent what the Company's results of operations would actually have been if the Acquisition in fact had occurred as of the beginning of the periods indicated, or to project the Company's results of operations for any future date or period.

The pro forma adjustments are based upon available information and upon certain assumptions that the Company believes are reasonable. The Pro Forma Statements and accompanying notes should be read in conjunction with the historical consolidated financial statements of the Company, including the notes thereto, included in its Annual Report on Form 10-K for the year ended December 31, 2005.

The Acquisition will be accounted for using the purchase method of accounting. The total purchase price of \$346.3 million will be allocated to the assets and liabilities of GSW based upon their respective fair values, with the remainder allocated to goodwill. For purposes of the Pro Forma Statements, such allocation has been made based upon valuations and other studies, which may be subject to adjustment. Accordingly, the allocation of purchase price included in the accompanying Pro Forma Statements is preliminary.

**Unaudited Pro Forma Condensed Consolidated Balance Sheets**  
**Reconciliation of Canadian GAAP to U.S. GAAP**

March 31, 2006  
(Dollars in Thousands)

	GSW Inc. Canadian GAAP (Cdn\$)	U.S. GAAP Adjustments (Cdn\$) (1)	GSW Inc. U.S. GAAP (Cdn\$)	GSW Inc. U.S. GAAP US\$ (2)
<b>Assets</b>				
<b>Current Assets</b>				
Cash and cash equivalents	\$ 46,276	\$ —	\$ 46,276	\$ 39,620
Receivables	104,678	—	104,678	89,622
Inventories	52,926	—	52,926	45,313
Deferred income taxes	4,069	—	4,069	3,484
Other current assets	2,586	—	2,586	2,214
Total Current Assets	210,535	—	210,535	180,253
Property, plant & equipment	125,652	—	125,652	107,579
Less accumulated depreciation	(66,597)	—	(66,597)	(57,018)
Net property, plant and equipment	59,055	—	59,055	50,561
Marketable Securities	59,082	(1,539)	57,543	49,266
Other intangibles	—	1,389	1,389	1,189
Deferred income taxes	21,169	884	22,053	18,881
<b>Total Assets</b>	<b>\$ 349,841</b>	<b>\$ 734</b>	<b>\$350,575</b>	<b>\$300,150</b>

See accompanying notes to unaudited pro forma condensed consolidated balance sheets.

**Unaudited Pro Forma Condensed Consolidated Balance Sheets  
Reconciliation of Canadian GAAP to U.S. GAAP**

March 31, 2006  
(Dollars in Thousands)

	GSW Inc. Canadian GAAP (Cdn\$)	U.S. GAAP Adjustments (Cdn\$) (1)	GSW Inc. U.S. GAAP (Cdn\$)	GSW Inc. U.S. GAAP US\$ (2)
<b>Liabilities &amp; Stockholders' Equity</b>				
<b>Current Liabilities</b>				
Trade payables	\$ 116,886	\$ —	\$ 116,886	\$ 100,074
Accrued payroll and benefits	—	—	—	—
Accrued liabilities	—	—	—	—
Product Warranty	10,267	—	10,267	8,790
Deferred Revenue	3,428	—	3,428	2,935
Income Taxes	5,316	(33)	5,283	4,523
<b>Total Current Liabilities</b>	<b>135,897</b>	<b>(33)</b>	<b>135,864</b>	<b>116,322</b>
Product Warranty	27,579	—	27,579	23,612
Other Liabilities	21,211	—	21,211	18,160
Pension Liability	4,031	3,715	7,746	6,632
Insurance Loss Reserve	31,161	—	31,161	26,679
<b>Total Liabilities</b>	<b>219,879</b>	<b>3,682</b>	<b>223,561</b>	<b>191,405</b>
<b>Stockholders' Equity</b>				
Class A Common Stock	442	—	442	368
Common Stock	1,725	—	1,725	1,435
Capital In Excess of Par Value	—	—	—	—
Retained earnings	136,455	3	136,458	113,430
Cumulative Translation Adjustment	(8,660)	8,660	—	—
Accumulated Other Comprehensive Loss	—	(11,611)	(11,611)	(6,488)
<b>Total Stockholders' Equity</b>	<b>129,962</b>	<b>(2,948)</b>	<b>127,014</b>	<b>108,745</b>
<b>Total Liabilities &amp; Stockholders' Equity</b>	<b>\$ 349,841</b>	<b>\$ 734</b>	<b>\$ 350,575</b>	<b>\$ 300,150</b>

See accompanying notes to unaudited pro forma condensed consolidated balance sheets.

## Notes to Reconciliation of Canadian GAAP to U.S. GAAP

- (1) Significant adjustments due to differences between Canadian GAAP and US GAAP consist of the following:

Marketable securities – Under Canadian GAAP, GSW recorded certain of its marketable securities at amortized costs. Premiums or discounts arising on acquisition of these marketable securities are amortized over the period to maturity. The carrying value of marketable securities is reduced to recognize a decline in value that is other than temporary. Under US GAAP, these marketable securities generally meet the definition of available for sale securities and are carried at fair value based on quoted market prices. Changes in unrealized gains or losses and any related income tax effects are recorded as other comprehensive income.

Other intangibles – US GAAP requires the excess of any unfunded accumulated benefit obligation (with certain other adjustments) to be reflected as an additional minimum pension liability in the consolidated balance sheet with an offsetting adjustment to intangible assets to the extent of unrecognized prior service costs, with the remainder recorded in other comprehensive income.

Deferred income taxes – Represents the applicable tax effect of the US GAAP adjustments.

Pension liability – US GAAP requires the excess of any unfunded accumulated benefit obligation (with certain other adjustments) to be reflected as an additional minimum pension liability in the consolidated balance sheet with an offsetting adjustment to intangible assets to the extent of unrecognized prior service costs, with the remainder recorded in other comprehensive income.

Cumulative translation adjustment – Canadian GAAP provides that the carrying values of assets and liabilities denominated in foreign currencies that are held by self-sustaining foreign operations are revalued at current exchange rates. Gains or losses arising from the translation are deferred in the cumulative translation adjustment account in shareholders equity. US GAAP requires that the change in the cumulative translation account be recorded in other comprehensive income.

Accumulated other comprehensive loss – Represents the net adjustment for (i) marketable securities, (ii) other intangibles, (iii) pension liability, and (iv) cumulative translation adjustment as described above as well as the applicable tax effect of those US GAAP adjustments.

- (2) Canadian dollars converted at a rate of \$1.1680 Canadian to \$1.00 US as of March 31, 2006.

**Unaudited Pro Forma Condensed Consolidated Balance Sheet**

March 31, 2006  
(Dollars in Thousands)

	Historical		Pro Forma Adjustments		Pro Forma
	The Company	GSW Inc. U.S. GAAP US\$	Reclass Building Products (held for sale)(1)	Other Adjustments	
<b>Assets</b>					
<b>Current Assets</b>					
Cash and cash equivalents	\$ 37,332	\$ 39,620	\$ —	\$ —	\$ 76,952
Receivables	314,374	89,622	(5,149)	—	398,847
Inventories	241,833	45,313	(4,579)	—	282,567
Deferred income taxes	6,402	3,484	—	—	9,886
Other current assets	50,820	2,214	(413)	—	52,621
Current assets held for sale	—	—	13,647	—	13,647
<b>Total Current Assets</b>	<b>650,761</b>	<b>180,253</b>	<b>3,506</b>	<b>—</b>	<b>834,520</b>
Property, plant & equipment	795,687	50,561	(3,506)	14,979(2)	857,721
Less accumulated depreciation	(442,681)	—	—	—	(442,681)
Net property, plant and equipment	353,006	50,561	(3,506)	14,979	415,040
Marketable Securities	—	49,266	—	—	49,266
Goodwill	313,024	—	—	155,453(2)	468,477
Other intangibles	10,394	1,189	—	91,323(2)	102,906
Deferred income taxes	3,099	18,881	—	(21,980)(2)	—
Other assets	34,304	—	—	—	34,304
<b>Total Assets</b>	<b>\$1,364,588</b>	<b>\$300,150</b>	<b>\$ —</b>	<b>\$ 239,775</b>	<b>\$1,904,513</b>

See accompanying notes to unaudited pro forma condensed consolidated balance sheets.

**Unaudited Pro Forma Condensed Consolidated Balance Sheet**

March 31, 2006  
(Dollars in Thousands)

	Historical		Pro Forma Adjustments		Pro Forma
	The Company	GSW Inc. U.S. GAAP US\$	Reclass Building Products (held for sale)(1)	Other Adjustments	
<b>Liabilities &amp; Stockholders' Equity</b>					
<b>Current Liabilities</b>					
Short term debt	\$ —	\$ —	\$ —	\$ —	\$ —
Trade payables	235,786	100,074	(9,032)	—	326,828
Accrued payroll and benefits	28,469	—	—	—	28,469
Accrued liabilities	41,550	—	—	—	41,550
Product Warranty	17,590	8,790	—	—	26,380
Deferred Revenue	—	2,935	—	—	2,935
Income Taxes	2,012	4,523	—	—	6,535
Long-Term Debt Due Within One Year	6,916	—	—	—	6,916
Current Liabilities Held For Sale	—	—	9,105	—	9,105
<b>Total Current Liabilities</b>	<b>332,323</b>	<b>116,322</b>	<b>73</b>	<b>—</b>	<b>448,718</b>
Long Term Debt	191,486	—	—	346,272(3)	537,758
Product Warranty	35,380	23,612	(73)	—	58,919
Other Liabilities	63,467	18,160	—	—	81,627
Deferred Income Taxes	—	—	—	2,248(2)	2,248
Pension Liability	110,296	6,632	—	—	116,928
Insurance Loss Reserve	—	26,679	—	—	26,679
<b>Total Liabilities</b>	<b>732,952</b>	<b>191,405</b>	<b>—</b>	<b>348,520</b>	<b>1,272,877</b>
<b>Stockholders' Equity</b>					
Class A Common Stock	42,480	368	—	(368)(4)	42,480
Common Stock	24,054	1,435	—	(1,435)(4)	24,054
Capital In Excess of Par Value	71,672	—	—	—	71,672
Retained earnings	686,607	113,430	—	(113,430)(4)	686,607
Accumulated Other Comprehensive Loss	(130,883)	(6,488)	—	6,488(4)	(130,883)
Unearned Compensation	(4,068)	—	—	—	(4,068)
Common Treasury Stock	(58,226)	—	—	—	(58,226)
<b>Total Stockholders' Equity</b>	<b>631,636</b>	<b>108,745</b>	<b>—</b>	<b>(108,745)</b>	<b>631,636</b>
<b>Total Liabilities &amp; Stockholders' Equity</b>	<b>\$1,364,588</b>	<b>\$300,150</b>	<b>\$ —</b>	<b>\$ 239,775</b>	<b>\$1,904,513</b>

See accompanying notes to unaudited pro forma condensed consolidated balance sheets.

**Notes to Unaudited Pro Forma Condensed Balance Sheet**

*(Dollars in Thousands)*

- (1) The Company intends to sell the GSW Building Products business within one year after acquisition and therefore has classified this operation as current assets and liabilities held for sale in the balance sheet.
- (2) The total estimated consideration as shown in the table below is allocated to the tangible and intangible assets and liabilities of GSW Inc. as if the transaction had occurred on March 31,2006. The preliminary estimated purchase price and allocation thereof is as follows:

	<u>March 31, 2006</u>
Cash purchase price paid	\$ 339,272
Acquisition related costs	7,000
<b>Total acquisition cost</b>	<b><u>\$ 346,272</u></b>

Preliminary allocation of purchase price:

Adjustments to reflect assets and liabilities at fair value\*

	<u>March 31, 2006</u>
Identifiable intangible assets	\$ 91,323
Goodwill	155,453
Fixed asset appraisal adjustment	14,979
Net book value of assets acquired	108,745
Deferred Tax Adjustment	(24,228)
	<b><u>\$ 346,272</u></b>

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\* A final determination of the fair values and useful lives of the assets acquired may differ from the preliminary valuation results. Any final adjustments may change the allocation of purchase price which could affect the fair value assigned to the assets and liabilities and could result in a change to the unaudited pro forma condensed financial data.

- (3) Represents borrowing under various credit facilities to fund the purchase price.
- (4) Reflects the elimination of the following elements of GSW Inc.'s Stockholders' Equity:
- Class A Common Stock
  - Common Stock
  - Retained Earnings
  - Accumulated Comprehensive Loss



**Unaudited Pro Forma Condensed Consolidated Statement of Earnings**  
**Reconciliation of Canadian GAAP to U.S. GAAP**

Year ended December 31, 2005  
(Dollars in Thousands, Except Per Share Amounts)

	GSW Inc. Canadian GAAP (Cdn\$)	US GAAP Adjustments (Cdn\$(1))	GSW Inc. U.S. GAAP (Cdn\$)	GSW Inc. U.S. GAAP US\$(2)	Reclassifications to A. O. Smith Presentation US\$(3)	GSW Inc. US GAAP A. O. Smith Presentation US\$
Sales (a, b, c)	\$ 625,490	\$ —	\$ 625,490	\$ 516,251	\$ (7,222)	\$ 509,029
Cost of Goods Sold (b, c, d, e, f, h)	556,952	—	556,952	459,683	(59,649)	400,034
Amortization (d)	8,652	—	8,652	7,141	(7,141)	—
Interest Expense (g)	628	—	628	518	(518)	—
Interest Income (i)	(334)	—	(334)	(276)	276	—
Gross Profit	59,592	—	59,952	49,185	59,810	108,995
Selling, General & Administrative (a, d, e, f)	—	228	228	188	58,708	58,896
Interest Expense	—	—	—	—	518	518
Unusual Gain (h)	(1,042)	—	(1,042)	(860)	860	—
Gain on disposition of Camco Inc. (i)	(986)	—	(986)	(814)	814	—
Foreign exchange loss (i)	540	—	540	446	(446)	—
Other (Income) Expense, net (i)	—	—	—	—	(644)	(644)
	61,080	(228)	60,852	50,225	—	50,225
Provision for Income Taxes	16,072	(34)	16,038	13,237	—	13,237
Earnings from Continuing Operations	45,008	(194)	44,814	36,988	—	36,988
Discontinued	—	—	—	—	—	—
Net Earnings	45,008	(194)	44,814	36,988	—	36,988
Retained earnings, beginning of period	86,678	160	86,838	72,245	—	72,245
Dividend	(684)	—	(684)	(558)	—	(558)
Retained earnings, end of period	\$ 131,002	\$ (34)	\$ 130,968	\$ 108,675	\$ —	\$ 108,675
Earnings per share	\$ 13.15	\$ (0.06)	\$ 13.09	\$ 10.81	\$ —	\$ 10.81
Weighted average shares outstanding	3,422,329	3,422,329	3,422,329	3,422,329	3,422,329	3,422,329

See accompanying notes to unaudited pro forma condensed consolidated statements of earnings.

**Unaudited Pro Forma Condensed Consolidated Statement of Earnings  
Reconciliation of Canadian GAAP to U.S. GAAP**

Three months ended March 31, 2006  
(Dollars in Thousands, Except Per Share Amounts)

	GSW Inc. Canadian GAAP (Cdn\$)	U.S. GAAP Adjustments (Cdn\$(1))	GSW Inc. U.S. GAAP (Cdn\$)	GSW Inc. U.S. GAAP US\$(2)	Reclassifications to A. O. Smith Presentation US\$(3)	GSW Inc. U.S. GAAP A. O. Smith Presentation US\$
Sales (a, b, c)	\$ 158,551	\$ —	\$ 158,551	\$ 137,357	\$ (1,839)	\$ 135,518
Cost of Goods Sold (b, c, d, e, f)	148,200	—	148,200	128,390	(22,749)	105,641
Amortization (d)	2,200	—	2,200	1,906	(1,906)	—
Interest Expense (g)	—	—	—	—	—	—
Interest Income (i)	(385)	—	(385)	(334)	334	—
Gross Profit	8,536	—	8,536	7,395	22,482	29,877
Selling, General & Administrative (a, d, e, f)	—	(38)	(38)	(33)	22,816	22,783
Interest Expense	—	—	—	—	—	—
Unusual Gain (h)	—	—	—	—	—	—
Gain on disposition of Camco Inc. (i)	—	—	—	—	—	—
Foreign exchange loss (i)	3	—	3	3	(3)	—
Other (Income) Expense, net	—	—	—	—	(331)	(331)
	8,533	38	8,571	7,425	—	7,425
Provision for Income Taxes	3,080	1	3,081	2,669	—	2,669
Earnings from Continuing Operations	5,453	37	5,490	4,756	—	4,756
Discontinued	—	—	—	—	—	—
Net Earnings	5,453	37	5,490	4,756	—	4,756
Retained earnings, beginning of period	131,002	(34)	130,968	108,674	—	108,674
Dividend	—	—	—	—	—	—
Retained earnings, end of period	\$ 136,455	\$ 3	\$ 136,458	113,430	\$ —	\$ 113,430
Earnings per share	\$ 1.59	\$ 0.01	\$ 1.60	\$ 1.39	\$ —	\$ 1.39
Weighted average shares outstanding	3,422,329	3,422,329	3,422,329	3,422,329	3,422,329	3,422,329

See accompanying notes to unaudited pro forma condensed consolidated statements of earnings.

**Notes to Reconciliation of Canadian GAAP to U.S. GAAP**  
**(Dollars in Thousands)**  
**Increase (Decrease) to Net Earnings**

- (1) Adjust marketable securities from amortized cost to fair market value as required under US GAAP as follows:

	Year ended December 31, 2005 (Cdn\$)	Three months ended March 31, 2006 (Cdn\$)
Pretax adjustment for period ended	228	(38)
Tax impact at effective tax rate for Barbados	(34)	1
After tax adjustment to beginning retained earnings	160	(34)

- (2) Canadian dollars converted at a rate of \$1.2116 Canadian to \$1.00 US for the year ended December 31, 2005 and at a rate of \$1.1543 Canadian to \$1.00 US for the three months ended March 31, 2006.

- (3) Reclassification of GSW Inc. expenses to conform to the Company's presentation:

- (a) Co-op advertising and customer advertising subsidies incurred by GSW have been reclassified from a reduction of Net Sales to Selling, General & Administrative ("SG&A") expense.

	Year ended December 31, 2005 (US\$)	Three months ended March 31, 2006 (US\$)
Net Sales	3,628	884
SG&A	(3,628)	(884)

- (b) Freight billed to customer by GSW Inc. has been reclassified from a reduction of Cost of Goods Sold ("COGS") to Net Sales.

	Year ended December 31, 2005 (US\$)	Three months ended March 31, 2006 (US\$)
COGS	(505)	(188)
Net Sales	505	188

- (c) Shipment of replacement product by GSW Inc. for returned water heaters that were recorded as a direct charge to COGS and included in Net Sales has been reversed.

	Year ended December 31, 2005 (US\$)	Three months ended March 31, 2006 (US\$)
COGS	11,355	2,911
Net Sales	(11,355)	(2,911)

**Notes to Reconciliation of Canadian GAAP to U.S. GAAP**  
**(Dollars in Thousands)**  
**Increase (Decrease) to Net Earnings**

(d) Depreciation expense has been reclassified from the Amortization line to COGS and SG&A.

	Year ended December 31, 2005 (US\$)	Three months ended March 31, 2006 (US\$)
Amortization	7,141	1,906
COGS	(5,178)	(1,509)
SG&A	(1,963)	(397)

(e) Warehousing expense incurred by GSW Inc. has been reclassified from COGS to SG&A.

	Year ended December 31, 2005 (US\$)	Three months ended March 31, 2006 (US\$)
COGS	5,238	1,448
SG&A	(5,238)	(1,448)

(f) SG&A costs included in the Cost of Goods Sold, Selling and Administrative line have been segregated in the SG&A line.

	Year ended December 31, 2005 (US\$)	Three months ended March 31, 2006 (US\$)
COGS	47,879	20,087
SG&A	(47,879)	(20,087)

(g) Interest expense has been reclassified to be excluded from gross profit.

(h) Unusual gain (reversal of product warranty reserve) has been reclassified to COGS.

	Year ended December 31, 2005 (US\$)	Three months ended March 31, 2006 (US\$)
COGS	860	N/A
Unusual Gain	(860)	N/A

(i) Gain on disposition of Camco Inc., Foreign exchange loss and interest income have been reclassified to Other (income) expense – net.

**Unaudited Pro Forma Condensed Consolidated  
Statement of Earnings**

Year ended December 31, 2005  
(Dollars in Thousands, Except Per Share Amounts)

	Historical		Pro Forma Adjustments		Pro Forma
	The Company	GSW Inc. U.S.GAAP US\$	Reclass Building Products (held for sale)(1)	Other Adjustments	
Net sales	\$1,689,217	\$509,029	\$ (30,933)	\$ —	\$2,167,313
Cost of Goods Sold	1,337,306	400,034	(21,622)	1,948(2)	1,717,666
Gross profit	351,911	108,995	(9,311)	(1,948)(2)	449,647
Selling, general, and administrative expenses	251,763	58,896	(6,399)	413(2)	304,673
Interest expense	12,983	518	(677)	12,870(3)	25,694
Restructuring & Other Charges	16,574	—	—	—	16,574
Unusual Gain	—	—	—	—	—
Gain on disposition of Camco Inc.	—	—	—	—	—
Foreign exchange loss	—	—	—	—	—
Other (income) expense, net	1,878	(644)	(194)	4,268(2),(4)	5,308
	68,713	50,225	(2,041)	(19,499)	97,398
Provision for (benefit from) income taxes	22,200	13,237	(666)	(1,958)(5)	32,813
Earnings from Continuing Operations	46,513	36,988	(1,375)	(17,541)	64,585
Discontinued	—	—	1,375	—	1,375
Net Earnings	\$ 46,513	\$ 36,988	\$ —	\$ (17,541)	\$ 65,960
Basic Earnings per Share of Common Stock					
Continued Operations	\$ 1.57				\$ 2.17
Discontinued Operations	—				0.05
Net Earnings	\$ 1.57				\$ 2.22
Diluted Earnings per Share of Common Stock					
Continued Operations	\$ 1.54				\$ 2.13
Discontinued Operations	—				0.05
Net Earnings	\$ 1.54				\$ 2.18

See accompanying notes to unaudited pro forma condensed consolidated statements of earnings.

**Unaudited Pro Forma Condensed Consolidated  
Statement of Earnings**

Three Months ended March 31, 2006  
(Dollars in Thousands, Except Per Share Amounts)

	Historical		Pro Forma Adjustments		Pro Forma
	The Company	GSW Inc. U.S. GAAP US\$	Reclass Building Products (held for sale)(1)	Other Adjustments	
Net sales	\$459,218	\$135,518	\$ (6,059)	\$ —	\$588,677
Cost of Goods Sold	360,280	105,641	(4,561)	201(2)	461,561
Gross profit	98,938	29,877	(1,498)	(201)	127,116
Selling, general, and administrative expenses	68,457	22,783	(1,849)	(3,765)(2)	85,626
Interest expense	2,969	—	(139)	4,343(3)	7,173
Restructuring & Other Charges	1,543	—	—	—	1,543
Unusual Gain	—	—	—	—	—
Gain on disposition of Camco Inc.	—	—	—	—	—
Foreign exchange loss	—	—	—	—	—
Other (income) expense, net	4,406	(331)	(83)	863(4)	4,855
	21,563	7,425	573	(1,642)	27,919
Provision for (benefit from) income taxes	6,038	2,669	221	(538)(5)	8,390
Earnings from Continuing Operations	15,525	4,756	352	(1,104)	19,529
Discontinued	—	—	(352)	—	(352)
Net Earnings	\$ 15,525	\$ 4,756	\$ —	\$ (1,104)	\$ 19,177
Basic Earnings per Share of Common Stock					
Continued Operations	\$ 0.51				\$ 0.64
Discontinued Operations	—				(0.01)
Net Earnings	\$ 0.51				\$ 0.63
Diluted Earnings per Share of Common Stock					
Continued Operations	\$ 0.50				\$ 0.63
Discontinued Operations	—				(0.01)
Net Earnings	\$ 0.50				\$ 0.62

See accompanying notes to unaudited pro forma condensed consolidated statements of earnings.

**Notes to Unaudited Pro Forma Condensed Consolidated Statements of Earnings**

*(Dollars in Thousands)*

- (1) The Company intends to sell the GSW Building Products business within one year after acquisition and therefore has classified this operation as a discontinued business in the Statement of Earnings.
- (2) Represents adjustments to net sales, cost of products sold and selling, general and administrative expenses which are comprised of the following:

	<u>Year ended December 31, 2005</u>	<u>Three months ended March 31, 2006</u>
<b>Depreciation of property, plant and equipment (a)</b>		
Cost of products sold	\$ 6,266	\$ 1,710
Selling, general and administrative expenses	2,376	450
<b>Elimination of historical depreciation of property, plant and equipment</b>		
Cost of products sold	(5,178)	(1,509)
Selling, general and administrative expenses	(1,963)	(397)
<b>Elimination of certain items that will not be incurred in the future (b)</b>		
Cost of products sold	860	—
Other Income	814	—
Selling, general and administrative expenses	—	(3,818)

(a) The valuation of property, plant and equipment is based on third-party appraisal of the fair value of such assets. Depreciation is computed over the remaining estimated useful lives of the respective assets. The lives of the assets acquired have been adjusted to reflect the estimated remaining useful lives.

(b) In 2002, GSW Inc. established a provision for inspection and service for one type of water heater sold in the mid 1990's. In 2005, GSW reviewed the costs charged to this provision and determined that a portion of this provision would not be disbursed and recognized \$860 of income related to the adjustment.

In 2005, GSW Inc. tendered all of the shares held in Camco Inc. and recorded a pretax gain of \$814.

In the first quarter of 2006, GSW Inc. recorded \$3,818 of long-term incentive expense. This provision was a direct result of a change in ownership clause in the incentive formula and was based on the stock price.

- (3) Represents incremental interest expense based upon the pro forma debt of the Company following the Acquisition, at the average interest rates of approximately 3.72% and 5.02% for the 12 months ended December 31, 2005, and the three months ended March 31, 2006, respectively, as if the Acquisition had been consummated as of the beginning of the periods presented.

**Notes to Unaudited Pro Forma Condensed Consolidated Statements of Earnings**

*(Dollars in Thousands)*

- (4) Approximately \$91.3 million of the purchase price has been allocated to identifiable intangible assets of which \$40.8 million was assigned to trademarks that are not subject to amortization. The amortization of the remaining intangible assets is based on lives which range from 10 to 25 years and results in amortization expense of \$3,454 and \$863 for the year ended December 31, 2005 and the three months ended March 31, 2006, respectively.
- (5) Represents adjustment to the provision for income taxes on a pro forma basis to reflect the expected GSW Inc. effective tax rate of 37%.



**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**A. O. SMITH CORPORATION**

By: /s/ Terry M. Murphy  
Terry M. Murphy  
Executive Vice President and  
Chief Financial Officer

Date: June 20, 2006